

NCLLB  
Income Statement  
Compared with Budget  
For the Nine Months Ending March 31, 2023

	Year To Date (March 31, 2023)	2022 - 2023 Budget	Variance	% of Budget		Approved 2023 - 2024 Budget	Explanation
<b>Revenues</b>							
Renewal Fee	36,200.00	60,000.00	(23,800.00)	60.33		\$ 60,000.00	
License Fees	32,400.00	30,000.00	2,400.00	108.00		\$ 34,000.00	
Exam Fees	12,400.00	15,000.00	(2,600.00)	82.67		\$ 16,000.00	
Late Renewal Fee	8,360.00	11,250.00	(2,890.00)	74.31		\$ 12,000.00	
Study Guides	4,770.00	6,500.00	(1,730.00)	73.38		\$ 6,600.00	
Reinstatement Fees	2,300.00	5,000.00	(2,700.00)	46.00		\$ 3,000.00	
SBI Fee	3,732.00	5,000.00	(1,268.00)	74.64		\$ 6,000.00	
Exam Fee - Second Time	50.00	500.00	(450.00)	10.00		\$ 250.00	
Misc Income	0.00	10.00	(10.00)	0.00		\$ -	
<b>Total Revenues</b>	<b>100,212.00</b>	<b>133,260.00</b>	<b>33,048.00</b>	<b>75.20</b>		<b>\$ 137,850.00</b>	
<b>Expenses</b>							
Board Management (Admin)	26,000.00	52,000.00	(26,000.00)	50.00		\$ 52,000.00	Paid to Randolph Cloud and Associates for Management / Staff
Legal Fees	24,240.69	42,000.00	(17,759.31)	57.72		\$ 44,000.00	Paid to Young Moore Henderson PA for attorney
Certemy Annual Fee	7,809.66	7,700.00	109.66	101.42		\$ 8,000.00	Paid to Certemy for online application portal and database
Auditor	5,000.00	6,000.00	(1,000.00)	83.33		\$ 5,000.00	Paid to CPA who performed state mandated annual audit
Investigators	9,874.29	6,000.00	3,874.29	164.57		\$ 6,000.00	Paid to Case Closed Investigations for Private Investigator
SBI Fees-Expense	5,016.00	5,000.00	16.00	100.32		\$ 6,000.00	Paid to SBI for processing fingerprint cards
Board Reimbursements/Exper	2,093.27	4,000.00	(1,906.73)	52.33		\$ 3,000.00	Paid to Board members for miles traveled to meetings and exam
Supplies	1,633.48	3,000.00	(1,366.52)	54.45		\$ 2,000.00	Paid to vendors for paper, ink, badge cards, envelopes, etc.
Bank Fees	1,664.27	1,600.00	64.27	104.02		\$ 1,700.00	Paid for Debit and Credit Card transactions
Insurance	1,714.00	1,600.00	114.00	107.13		\$ 1,700.00	Paid for Directors and Officers Insurance
Postage	1,458.38	1,200.00	258.38	121.53		\$ 1,500.00	Paid to United States Postal Service
Telephone	517.57	800.00	(282.43)	64.70		\$ 800.00	Paid to Spectrum for telephone
Website	517.17	500.00	17.17	103.43		\$ 500.00	Paid for website domain and website tools
Interest Expense	343.39	0.00	343.39	0.00		\$ -	
Loss on NSF Checks	10.00	0.00	10.00	0.00		\$ -	
Meals, Travel-non Board Men	192.64	0.00	192.64	0.00		\$ 200.00	Reimbursement to staff for miles traveled
<b>Total Expenses</b>	<b>88,084.81</b>	<b>131,400.00</b>	<b>43,315.19</b>	<b>67.04</b>		<b>\$ 132,400.00</b>	
<b>Net Income</b>	<b>12,127.19</b>	<b>1,860.00</b>	<b>(10,267.19)</b>	<b>652.00</b>		<b>\$ 5,450.00</b>	