

NCLLB  
Income Statement  
Compared with Budget  
For the Twelve Months Ending June 30, 2023

	<b>Current Month</b>	<b>Current Month Budget</b>	<b>Difference</b>	<b>% Over / Under Budget</b>
<b>Revenues</b>				
License Fees	\$ 41,400.00	\$ 30,000.00	\$ 11,400.00	38.00%
Exam Fees	19,240.00	15,000.00	\$ 4,240.00	28.27%
Exam Fee - Second Time	150.00	500.00	\$ (350.00)	-70.00%
Sales of Materials	6,900.00	6,500.00	\$ 400.00	6.15%
License Renewal Fees	55,400.00	60,000.00	\$ (4,600.00)	-7.67%
Late Renewal Fee	11,510.00	11,250.00	\$ 260.00	2.31%
Reinstatement of License	3,500.00	5,000.00	\$ (1,500.00)	-30.00%
SBI Fee	5,443.00	5,000.00	\$ 443.00	8.86%
Misc Income	0.00	10.00	\$ (10.00)	-100.00%
<b>Total Revenues</b>	<b>143,543.00</b>	<b>133,260.00</b>	<b>10,283.00</b>	
<b>Cost of Sales</b>				
<b>Total Cost of Sales</b>	<b>0.00</b>	<b>0.00</b>		
<b>Gross Profit</b>	<b>143,543.00</b>	<b>133,260.00</b>	<b>10,283.00</b>	
<b>Expenses</b>				
Administration Fees	52,000.00	52,000.00	0.00	0.00%
Legal and Professional Expense	36,432.12	42,000.00	(5,567.88)	-13.26%
Licenses Expense	7,809.66	7,700.00	109.66	1.42%
Audit Expense	5,000.00	6,000.00	(1,000.00)	-16.67%

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Investigator Expense	10,116.19	6,000.00	4,116.19	68.60%
SBI Fees-Expense	6,422.00	5,000.00	1,422.00	28.44%
Board Reimbursements/Expenses	2,789.77	4,000.00	(1,210.23)	-30.26%
Supplies	2,575.55	3,000.00	(424.45)	-14.15%
Bank Charges	2,468.51	1,600.00	868.51	54.28%
Insurance Expense	1,714.00	1,600.00	114.00	7.13%
Postage Expense	2,083.77	1,200.00	883.77	73.65%
Telephone Expense	646.79	800.00	(153.21)	-19.15%
Web Page Maintenance Expense	745.59	500.00	245.59	49.12%
Advertising Expense	301.32	0.00	301.32	
Interest Expense	343.39	0.00	343.39	
Loss on NSF Checks	10.00	0.00	10.00	
Meals, Travel-non Board Member	192.64	0.00	192.64	
<b>Total Expenses</b>	<b>131,651.30</b>	<b>131,400.00</b>	<b>251.30</b>	
<b>Net Income</b>	<b>\$ 11,891.70</b>	<b>\$ 1,860.00</b>	<b>\$ 10,031.70</b>	